

1 March 2018

# DigiPlex Rosenholm AS (the Company) Management Commentary For the year ended 31 December 2017

Organisation no. 994 817 477

## **BACKGROUND**

The Company is the DigiPlex Group of Companies' second fully operational data centre in Oslo. It was founded in 2009 and is based in the Rosenholm Business Centre Campus.

The current data halls, rebuilt by the Company with new mechanical and electrical infrastructures, provide 1,500 m2 of white technical space, fitted out according to customers' current and future requirements with state of the art security, functionality and sustainability.

This report should be read in conjunction with the Company's following financial statements:

- 2016 audited financial statements dated 28 April 2017;
- Condensed interim Q1 2017 financial statements dated 30 May 2017;
- Condensed interim H1 2017 financial statements dated 29 August 2017, and
- Condensed interim Q3 2017 financial statements dated 29 November 2017.

All of the above have been prepared in accordance with the Norwegian Generally Accepted Accounting Principles [NGAAP].

The enclosed financial statements are the condensed interim results for the year ended 31 December 2017. These statements have been prepared in accordance with NGAAP, are not a full set of accounts, and have not been audited.





## UPDATE FOR THE YEAR ENDED 31 DECEMBER 2017

During the course of 2017, the Company continued to provide IT housing solutions to its existing customer base.

For the year ended 31 December 2017, the Company's operating revenues totalled NOK 45.8 million, compared to NOK 49.1 million last year. The decrease is due to a reduction of added value services and other revenue. Operating expenses totalled NOK 26.9 million, which is approximately 9% lower than last year, which comprised of NOK 23.7 million of operational, management and accounting support costs, and NOK 3.2 million of personnel costs.

EBITDA (Earnings Before Interest, Tax, Depreciation and Amortisation) for the year 2017 was NOK 19.0 million, compared to NOK 19.5 million last year.

A charge of NOK 11.3 million was made to reflect depreciation of the plant and equipment.

Operating profit for the year ended 31 December 2017 was NOK 7.6 million, compared to NOK 8.4 million last year.

The Company incurred net finance costs of NOK 6.9 million, an increase of NOK 0.9 million compared to last year.

In light of the above, the earnings before taxes for the year ended 31 December 2017 came in at NOK 0.7 million, a decrease of NOK 1.7 million compared to 2016, as a result of higher net finance costs and lower revenues from added value services.

Cash generated from operations was NOK 15.8 million in 2017, compared to NOK 12.9 million last year due to changes in working capital.



## DigiPlex Rosenholm AS Profit & Loss Statement (amounts in NOK)

		Quarter ended 31 December		Year ended 31 December	
		2017 Un-audited	2016 Un-audited	2017 Un-audited	2016 Audited
OPERATING REVENUE AND EXPENSES	Notes				
Sales revenue		11 996 046	12 564 471	45 836 472	49 056 193
Cost of goods sold		-303 911	-71 406	-332 998	-271 001
Personnel expenses		-692 948	-1 740 594	-3 178 843	-5 485 212
Other operating expenses		-5 907 473	-6 345 144	-23 364 597	-23 756 508
EBITDA		5 091 714	4 407 327	18 960 034	19 543 472
Depreciation	2	-2 846 398	-2 425 615	-11 348 847	-11 187 252
OPERATING PROFIT		2 245 316	1 981 712	7 611 187	8 356 220
Financial income		_	41 797	33 323	323 176
Financial expense		-1 688 232	-1 709 490	-6 978 378	-6 308 291
EARNINGS/(LOSS) BEFORE TAXES		557 084	314 019	666 132	2 371 105
Taxes		-133 700	-578 208	-159 872	-1 092 480
ORDINARY PROFIT/(LOSS)		423 384	-264 189	506 260	1 278 625
NET PROFIT/(LOSS) FOR THE PERIOD		423 384	-264 189	506 260	1 278 625
HET THE TIME OUT ON THE TEMOD		720 004	-207 100	000 200	1 270 920
TRANSFERS AND ALLOCATIONS					
Transfer to equity gain/(loss)		423 384	-264 189	506 260	1 278 625
TOTAL TRANSFERS AND ALLOCATIONS		423 384	-264 189	506 260	1 278 625
DigiPlex Rosenholm AS Reg. No: 994 817 47				ı. No: 994 817 477	

# DigiPlex Rosenholm AS Balance Sheet (amounts in NOK)

(		As at 31 December	As at 31 December
		2017	2016
	Notes	Un-audited	Audited
ASSETS			
NON-CURRENT ASSETS			
Intangible assets			
Deferred tax asset		5 487 076	5 646 947
Total intangible assets		5 487 076	5 646 947
Tangible assets	120		
Property, plant and equipment Furniture, fittings and office equipment	2 2	213 676 601 41 164	222 550 951 24 167
Total tangible assets	2	213 717 765	222 575 118
TOTAL NON-CURRENT ASSETS		219 204 841	228 222 065
		210 20 70 71	
CURRENT ASSETS		570 732	426 727
Inventory Trade receivables		5 212 744	436 737 10 100 958
Other current assets		843 625	460 912
Bank deposits	3	27 666 398	14 369 393
TOTAL CURRENT ASSETS		34 293 499	25 368 000
TOTAL ASSETS		253 498 340	253 590 065
EQUITY AND LIABILITIES			
EQUITY			
Paid in equity			
Share capital		2 950 000	2 950 000
Total paid in equity		2 950 000	2 950 000
Earned equity			72 - 21 7 2 2 2
Other equity		-16 287 946	-16 794 206 -10 794 200
Total earned equity		-16 287 946	-16 794 206
TOTAL EQUITY		-13 337 946	-13 844 206
LIABILITIES			
Long term liabilities			
Liabilities to parent / related companies Other long term liabilities		243 027 148 682 422	249 277 148
Total long term liabilities		243 709 570	682 422 <b>249 959 570</b>
		240 700 070	240 000 070
Short term liabilities		0.000	4 040 000
Trade liabilities		2 018 806	1 219 239
Liabilities to the public Other short term liabilities		2 273 532 18 834 378	2 419 205 13 836 258
Total short term liabilities		23 126 716	17 474 702
TOTAL LIABILITIES		266 836 286	267 434 272
TOTAL EQUITY AND LIABILITIES		253 498 340	253 590 065
DigiPlex Rosenholm AS			Reg. No: 994 817 477

## DigiPlex Rosenholm AS

DigiPlex Rosenholm AS

# Cash Flow Statement (amounts in NOK)

	Quarter ended 31 December		Year ended 31 December	
	2017 Un-audited	2016 Un-audited	2017 Un-audited	2016 Audited
Profit/(loss) before income tax	557 084	314 019	666 132	2 371 105
Adjustments for: Depreciation and amortisation charges	2 846 398	2 425 615	11 348 847	11 187 252
Changes in working capital: Trade and other receivables	-674 997	-3 859 525	4 888 214	-263 500
Trade and other payables Inventories	1 461 951 -133 995	3 519 385 -25 924	-597 987 -133 995	-2 038 286 -20 032
Change in other assets  Net cash flow from operating activities	1 514 939 <b>5 571 380</b>	1 762 977 <b>4 136 547</b>	-382 712 <b>15 788 499</b>	1 650 003 12 886 541
Cash flows from investing activities Investments in land, buildings and equipment	-1 497 265	-1 006 212	-2 491 494	-3 662 110
Net cash flow from investing activities	-1 497 265	-1 006 212	-2 491 494	-7 901 040
Cash flows from financing activities Loans from related companies Repayment of loan to parent company		-	-	20 000 000 -30 000 000
Net cash flow from financing activities	-			-10 000 000
Increase/(decrease) in cash during the period	4 074 115	3 130 335	13 297 005	-775 569
Cash balance at the beginning of the period Cash balance at the end of the period	23 592 283 <b>27 666 398</b>	11 239 058 <b>14 369 393</b>	14 369 393 <b>27 666 398</b>	15 144 962 <b>14 369 393</b>

Reg. No: 994 817 477

## Note 1 - Statement of compliance, basis of preparation and significant accounting policies

DigiPlex Rosenholm AS is a Norwegian private limited liability company incorporated on 24 November 2009 and regulated by the Norwegian Private Limited Liability Companies Act and supplementing Norwegian laws and regulations. The Company is registered in the Norwegian Companies Registry with company registration number 994 817 477 and its registered business address is Selma Ellefsens vei 1, 0581 Oslo, Norway.

DigiPlex Rosenholm AS provides highly secure, high-powered, energy-efficient and carrier-neutral data centre space at Rosenholmveien 25 outside Oslo, Norway, for its customers' information and communication technology equipment.

These condensed interim financial statements for the year ended 31 December 2017 do not include all of the information required for a full set of annual financial statements and they have not been audited.

They have been prepared in accordance with the Accounting Act and Norwegian Generally Accepted Accounting Principles for small enterprises. They should be read in conjunction with the audited annual financial statements for the year ended 31 December 2016, issued on 28 April 2017, and the condensed interim Q1 2017 financial statement dated 30 May 2017, H1 2017 financial statement dated 29 August 2017 and Q3 2017 financial statement dated 29 November 2017.

The accounting principles applied in the audited 2016 annual financial statements have also been applied to these statements. For further information regarding the accounting principles applied, please refer to the abovementioned reports.

Note 2	Tang	ihla	2006	4c

Tangible assets	Plant and equipment	Furniture, fittings and office equipment	Total
Accumulated cost as at 1.1.2017 Additions	276 209 717 2 <b>4</b> 57 108	75 559 34 386	276 285 276 2 491 494
Disposals	-	-	<u>-</u> .
Accumulated cost as at 31.12.2017	278 666 825	109 945	278 776 770
Accumulated depreciation	64 990 224	68 781	65 059 005
Net book value as at 31.12.2017	213 676 601	41 164	213 717 765
Depreciation for the period	11 331 458	17 389	11 348 847
Expected useful life Depreciation plan	7-25 years Straight line	3-5 years Straight line	

Restricted cash (employee tax deductions)	92 263	182 066
Short term cash deposits, cash equivalents	27 574 135	14 187 327
Bank deposits	31 Dec 2017	31 Dec 2016
Note 3 Bank deposits		