

Q4 2021

NTC INFRASTRUCTURE AS



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ABOUT THE GROUP

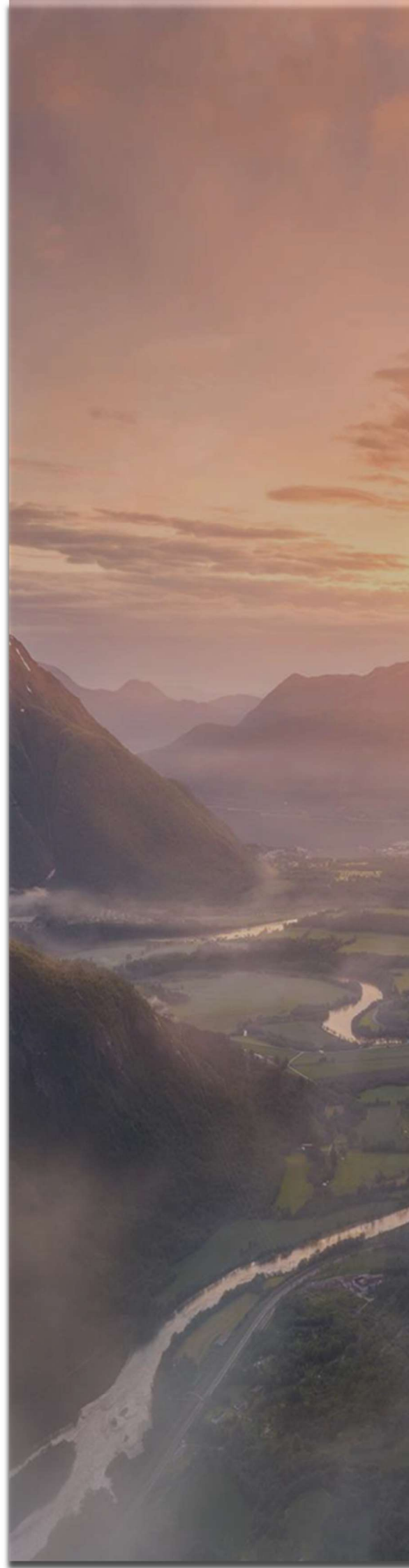
NTC Infrastructure AS was registered 1st of July 2021, with the goal of establishing the leading owner and operator of gondola infrastructure assets at high-volume destinations in Norway. Today, NTC Infrastructure owns and operates two gondola assets. Romsdalsgondolen in Rauma municipality was acquired in December 2021. The groups second acquisition, Fjellheisen in Tromsø, was closed in January 2022. Both gondolas are the most prominent tourism infrastructure assets in their respective regions.

The group is a part of The Norwegian Travel Company AS (NTC). NTC is one of the leading tourism companies in Norway, aspiring to provide all its guests with exciting and genuine experiences of Norway across all their destinations.

Romsdalsgondolen opened on May 28th 2021, and is Norway's longest cableway which provides easy access to the Nesaksla mountain and the #1 attraction "Rampestreken" in popular Romsdalen. Åndalsnes and Romsdalen are some of the most famous destinations "in the fjords" of Norway, due to the beauty of the scenery with steep mountains and fjords.

Fjellheisen in Tromsø opened in 1961, and has since its opening been the #1 attraction in Tromsø, Northern Norway's largest city & gateway to the arctic. The city offers arctic experiences both during the summer- and winter seasons and is the preferred destination for Northern Light tours as the phenomenon is most seen in areas surrounding the city. The gondola went through major upgrades in 2016, with further refurbishment of Fjellheisen's top & bottom station (including the mountain restaurant) planned in the coming years.

NTC Infrastructure's headquarter is in the city of Tromsø in Norway and the company is controlled by funds managed by Longship AS.



QUARTERLY HIGHLIGHTS

General

NTC Infrastructure took ownership over its first gondola, Romsdalsgondolen, through contribution in kind from its shareholders in December 2021. Hence, the P&L report for Q4-21 from operations of the gondola will therefore include December only. KPI's are presented for the whole of Q4-2021.

The Romsdalen Gondola delivered a strong FY21 despite being operational for seven months only. The gondola delivered a total revenue of NOK 26.2 million with NOK 17.7 million in EBITDA, based on 85 727 visitors during the year. P&L and KPI's are presented in the following sections.

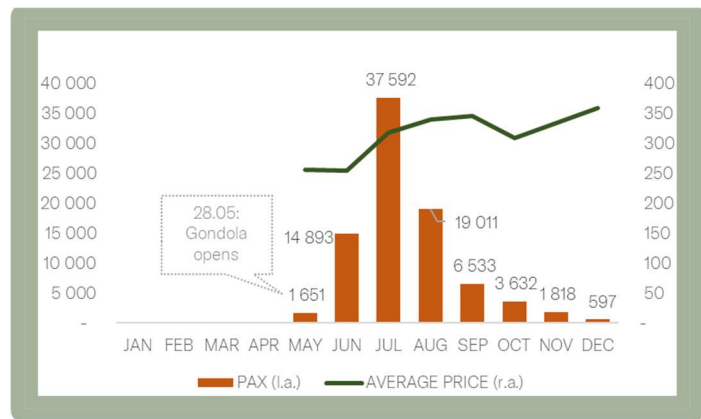
NTC Infrastructure entered into an agreement to acquire Skips Nordfisk AS (Fjellheisen in Tromsø) in Q4 2021. The transaction was completed on the 20th of January 2022. Consequently, the interim consolidated financials in this report does not include Fjellheisen in Tromsø.

In Q4 2021, a new highly contagious variant of the Covid-19 virus hit Norway and global tourism. The Omicron virus significantly affected operations in December and January at both destinations.

At the time of this report, travel restrictions have been lifted and visitor numbers are surging. The performance during Q1 2022 indicates that the business case expectations are intact.

Key Performance Indicators (KPI's)

The group of NTC Infrastructure is measured by two leading KPI's: *number of visitors (pax)* and *average price*. Due to the characteristics of the business these indicators are critical to achieving key business objectives. The pandemic situation, and especially the omicron virus, affected the number of visitors both in Q4 as well as the whole year of 2021.



* Sold one-way tickets in 2021: 31 %

NUMBER OF VISITORS (PAX)

Romsdalsgondolen was closed 18 days in December due to the pandemic and lost its majority of visitors in this period. 6 047 is the official reported number of visitors who took the gondola in Q4. After the opening 28th of May, a total number of 85 727 guests have visited Romsdalsgondolen during 2021, with the high season in June-August as expected.

Fourth Quarter 2021

PAX

6 047

Fourth Quarter 2021

AVERAGE PRICE

322

AVERAGE PRICE

The average price for Q4 ended at NOK 322. For 2021 as whole the average price was NOK 304. The average price for June was adversely affected by an opening campaign but increased through 2021. This is largely caused by a higher proportion of round-trip tickets. 15 % of the visitors bought a one-way ticket in Q4, compared to 31 % for the whole year.

The outlook for 2022 is overall strong even though the Omicron virus affected the numbers of visitors in January 2022 before the re-opening of Norway 1st of February 2022. Romsdalsgondolen and Fjellheisen reported the following total numbers for January and February 2022.

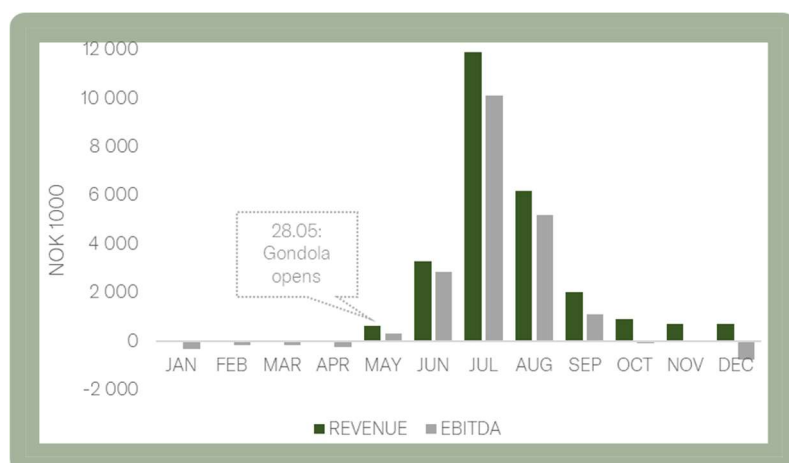
ROMSDALSGONDOLEN	<u>January & February 2022</u>	<u>January & February 2022</u>
	PAX	AVERAGE PRICE
	992	285
FJELLHEISEN	<u>January & February 2022</u>	<u>January & February 2022</u>
	PAX	AVERAGE PRICE
	27 068	204

Financial update

The consolidated financial statement for Q4 2021 have been prepared for the period from 1 December to 31 December 2021. There was no activity in NTC Infrastructure AS before the acquisition through contribution in kind of Romsdalsgondolen AS in December 2021. All figures presented in the Q4 report equals figures for December 2021.

INCOME STATEMENT (UNAUDITED) Q4-2021

For the full year of 2021 Romsdalsgondolen reported revenue of NOK 26.2 million and EBITDA of NOK 17.7 million. The numbers equal full year pro forma operating result for the group.



Fourth Quarter 2021

REVENUE

NOKm 0.4

Fourth Quarter 2021

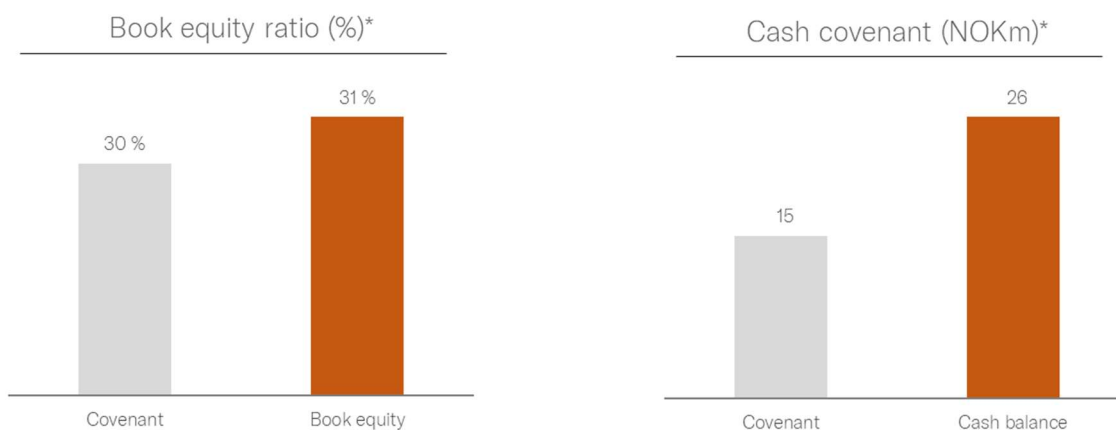
EBITDA

NOKm -0.4

Romsdalsgondolen was closed for 18 days in December due to the pandemic and lost its majority of expected visitors, generating a total revenue of NOK 0.4 million for the group in Q4 (Dec). Consequently, the group reported negative EBITDA of NOK 0.4 million as most of the operating expenses are fixed during the month.

BALANCE SHEET AND LIQUIDITY (UNAUDITED) Q4 2021

The group held a total book equity of NOK 189.7 million at the end of Q4 2021. Total assets were NOK 741.3 million. As of 31st of December 2021, the transaction of Skips Nordfisk AS (Fjellheisen in Tromsø) and the refinancing of existing debt in Romsdalsgondolen AS was not completed. Hence, the group held a cash balance of NOK 422.3 million at the end of the period. Post disbursement of the bond and completion of the Fjellheisen transaction, the group had NOK 26.4 million in cash and cash equivalents, and EQ/book ratio of 31 %. The value of Romsdalsgondolen is registered to cost due to accounting continuity following the transaction between intra-group companies.



* Post transaction Skips Nordfisk AS (Fjellheisen)

The interim consolidated financial statement 31. December 2021 (Q4)

STATEMENT OF PROFIT AND LOSS

Amounts in NOK 1000	Note	Unaudited 2021*	Unaudited Q4 2021
Sales revenue	2	414	414
Other income		32	32
Total income		446	446
COGS		-	-
Personnel costs		450	450
Depreciation	4	636	636
Other operating expenses		440	440
Sum operating expenses		1 525	1 525
EBIT		-1 079	-1 079
Net financials		428	428
EBT		-651	-651
Taxes	3	-826	-826
Net profit (loss)		175	175

*01.07.2021-31.12.2021

INTERIM CONSOLIDATED FINANCIAL INFORMATION

STATEMENT OF FINANCIAL POSITION

Assets

Amounts in NOK 1000	Note	Unaudited 31/12/2021
Properties, buildings, and real estate	4	207 722
Equipment and fixtures	4	103 388
Other receivables		2 962
Total non-current assets		314 073
Accounts receivables		2 126
Other short-term receivables		2 770
Cash and cash equivalents		422 298
Total current assets		427 194
TOTAL ASSETS		741 267

Equity and liabilities

Amounts in NOK 1000	Note	Unaudited 31/12/2021
Share capital	5,6	30
Not registered capital increase	5,6	189 476
Total paid-in equity		189 506
Other equity	5	175
Retained earnings		175
Total equity		189 681
Deferred tax liabilities	3	52
Other long-term debt		9 070
Interest-bearing loans and borrowings	7	384 192
Total non-current liabilities		393 314
Accounts payable		13 859
Payable public fees		246
Short term dept to credit institutions	8	140 000
Other short-term debt		4 167
Total current liabilities		158 272
Total liabilities		551 586
TOTAL EQUITY AND LIABILITIES		741 267

INTERIM CONSOLIDATED FINANCIAL INFORMATION

CASH FLOW STATEMENT

Amounts in NOK 1000	Unaudited 2021*	Unaudited Q4 2021
Profit before tax	-651	-651
Paid income taxes	-	-
Depreciation and amortization	636	636
Recognition of negative goodwill	-3 103	-3 103
Change in accounts receivables	-2 728	-2 728
Change in accounts payable	1 997	1 997
Change in other short-term items	1 200	1 200
Non cash interest expense	396	396
Cash flow from operations	-2 252	-2 252
Payment for buying fixed assets	-2 085	-2 085
Proceeds from investment grants	3 000	3 000
Cash effect of contribution in kind	14 989	14 989
Cash flow from investments	15 904	15 904
Proceeds from borrowings	400 000	400 000
Payments related to facilitation of new bond loans	-16 000	-16 000
Change in long-term lending	-350	-350
Capital increase from cash contribution	24 996	24 996
Cash flow from financing	408 646	408 646
Net change in cash and cash equivalents	422 298	422 298

**01.07.2021-31.12.2021*

NOTES

SELECTED NOTES TO THE QUARTERLY FINANCIAL STATEMENTS (ALL AMOUNTS IN NOK 1000)

NOTE 1: ACCOUNTING POLICIES

NTC Infrastructure AS is a limited liability company registered in Norway. The head office is in Sjøgata 8, Tromsø, Norway. The Company is the parent company of Romsdalsgondolen AS. NTC Infrastructure was established 1 July 2021, therefore no comparative figures exists for the group.

The group's consolidated financial statements comprise NTC Infrastructure AS and companies in which NTC Infrastructure AS has a controlling interest. A controlling interest is normally obtained when the Group owns more than 50 % of the shares in the company and can exercise control over the company.

The group's consolidated financial information has been prepared in accordance with the Norwegian Accounting Act and generally accepted accounting principles in Norway. The report does not include all the information and disclosures required for annual financial statements and should be read in conjunction with the group's consolidated financial statement.

The consolidated financial statements for Q4 2021 have been prepared for the period from 1 December to 31 December 2021. There was no activity in NTC Infrastructure AS before the acquisition through contribution in kind of Romsdalsgondolen AS in December 2021.

The interim financial statements have not been audited.

NOTE 2: SEGMENT INFORMATION

Management has reviewed operating segments within the group, the main segment is the gondola operations. The group has identified only this one segment across the Group's companies and sites, thus no separate segment reporting is required.

All operating activities are based in Norway.

NOTE 3: TAX

	Q4 2021	2021
Income tax payable is calculated as follows:		
Tax payable	-	-
Changes in deferred tax	-826	-826
Income tax expense	-826	-826
Taxable income:		
Profit before tax	-651	-651
Permanent differences	-	-
Change in temporary differences	-17 070	-17 070
Taxable income	-17 720	-17 720

Specification of the tax effect of temporary differences and losses carried forward:

Tax liability (-benefit)	31.12.2021
Acquisition of subsidiary through contribution in kind	-19 037
Non current assets	24 097
Other temporary differences	16 000
Accumulated loss to be brought forward	-20 823
Calculation base	238
Deferred tax liability (22 %)	52

NOTES

NOTE 4: FIXED ASSETS

	Land/ Buildings	Operating equipment	TOTAL
Net additions *	145	-1 060	-915
Additions by acquisition of subsidiary through contribution in kind	207 955	104 705	312 661
Acquisition costs 31.12.2021	208 101	103 645	311 746
Acc. depreciation 31.12	378	257	636
Book value 31.12	207 722	103 388	311 110
Depreciation 2021	378	257	636
Economic lifetime	25-60 y	3-60 y	
Depreciation plan	Linear	Linear	

*Net addition of investment grant of total NOKm 3.

NOTE 5: EQUITY

	Share capital	Premium	Other equity	Total
Capital by foundation 01.07.2021	30	-	-	30
Capital increase from cash contribution (registered january 2022)	3	24 969		24 972
Capital increase from contribution in kind (registered january 2022)	18	164 487		164 505
Profit for the year			175	175
Equity 31.12.2021	51	189 456	175	189 681

NOTE 6: SHAREHOLDERS

The compy's shareholders at 31.12.2021:

Shareholder	Type of account	Country	Numbers of shares	Share %
The Norwegian Travel Company AS	Ordinary shares	Norway	3 279	64%
Romsdalen AS	Ordinary shares	Norway	1 838	36%

NOTE 7: INTEREST BEARING DEBT

Interest-bearing dept	Q4 2021	2021	Maturity date
Secured dept	384 192	384 192	10.12.2025
Total	384 192	384 192	

NTC Infrastructure AS issued a 4 year NOKm 400 senior secured FRN bond 10 December 2021 (ISIN: NO0011161507).
The carrying amount of the senior secured bond loans as at 31 December 2021 is NOKm 384,192
consisting of a face value loan of NOKm 400, reduced with capitalized costs of NOKm 15,808.

The loans are subject to covenant restrictions linked to book equity ratio and cash balance/liquidity.

Guarantors (group companies)

Reiseliv Holding AS
Romsdalsgondolen AS
Skips Nordfisk AS

INTERIM CONSOLIDATED FINANCIAL INFORMATION

NOTE 8: SHORT-TERM DEBT

	Q4 2021	2021
Short term dept to credit institutions	140 000	140 000

Short-term dept to credit institutions consists of debt to SpareBank 1 SMN of NOKm 140. The loan of NOKm 140 is the original financing of the construction of the gondola in Romsdalen. In January 2022 the dept settled and refinanced through the obligation loan (see note 6).



Q4 2021

