



Longship Group B.V.

Interim Report 1Q25 (unaudited)

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# Longship Group at a glance

### A leading industrial carrier in European shortsea shipping



27x owned Shortsea vessels1

~174,000 Total deadweight tonnage<sup>1</sup>

**2**x Offices based in the Netherlands

~5 years Average fleet age1

**12x newbuildings** Extensive fleet renewal program

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4,000-11,000 dwt





Established relationships with key industrial counterparties in a high barriers-to-entry environment

Future oriented eco-profile already vetted through financing from an Article 9 fund

structure

- Longship was founded by Øyvind Sivertsen in 2009. In 2014, Michel Cigrang joined the company as Managing Partner and controls 50% of the company
- Longship's origins stems from the Netherlands and Norway
- · Longship's ongoing commitment lies in modernizing its fleet for a sustainable future, as evidenced by Longship's fleet renewal program
- Longship is aiming for an annual average contract coverage rate of ~50%, facilitating a combination of revenue visibility and flexibility to comply with the ever-evolving needs of individual shippers
- While the aluminium and biomass industry forms a robust foundation of Longship's cargo portfolio, Longship engages in transporting a diverse range of cargo types, including secondary fuels, agriculture products, steel, peat, construction material and other common bulk & projects cargoes



Longship plays a critical role in the supply chain of numerous

investment-grade industrial partners

Note: (1): Including newbuildings under construction. Owned and consolidated fleet, excluding options and TC-in. (2) Including newbuildings under construction and 2 TC-in. Excluding options.

### Management Summary Longship Group B.V.

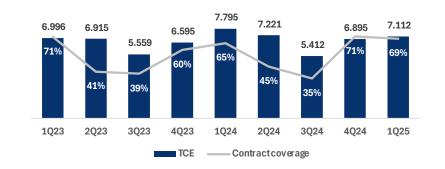
#### **Financial update**

- The fleet performance continues in line with the fourth quarter still observing lower-than-average market activity.
- Recent newbuilding deliveries result in more operating days.

#### **Operational update**

- Longship ordered one more vessel in the S-class series, *LONGSAIL*, at the Dutch shipyard in Waterhuizen. Delivery is expected in 4Q25. The vessel is committed on finance and will operate under a five-year time charter agreement.
- In March–April 2025, we reached key milestones with the launch of *LONGEDEN* (4th in the E-class series, with delivery from Atlas Shipyard scheduled for June 2025), the launch of *LONGSEA* (3rd in the S-class series), and the successful delivery of *LONGEARTH* (3rd in the E-class series) from Atlas Shipyard.
- In the P-class series the first three newbuilding's LONGPEARL, LONGPRIDE & LONGPEACE – are committed on finance.
- Longship lifted the option to build 4 x more vessels in the P-class series LONGPACE, LONGPOINT, LONGPASS & LONGPRIME – at the Dutch shipyard in Waterhuizen.

#### Fleet Performance (TCE in EUR)





### Management Summary Longship Group B.V.

#### **Financing Measures to Support New Investments**

- As part of our fleet optimization strategy, a strategic asset swap was executed, exchanging *LONGEARTH* for *LONGWOOD* and *LONGWOLF*.
- LONGWOOD was successfully divested in March 2025, while LONGWOLF is contracted with delivery scheduled for May–June 2025.
- Upon delivery, LTV ratios for *LONGSEA* and *LONGSTAR* will step up from 60% to 80%, unlocking additional capital through targeted refinancing.

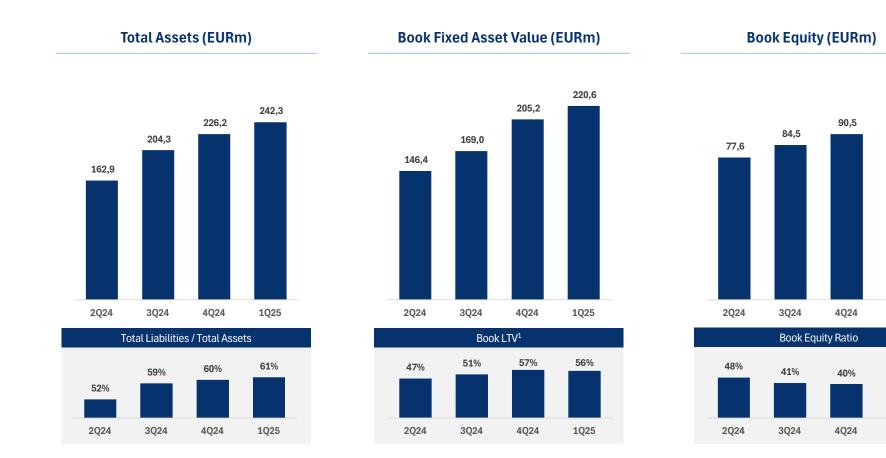
### **Fleet and Contract Developments**

- Torcargo (formerly Cargow Thorship) will continue to strengthen its position in the Iceland–Continent trade. As of June this year, the vessel *IDUNN* will commence a dedicated weekly service between Þorlákshöfn and Rotterdam.
- The current COA with Rio Tinto operated with *FRANCISCA* and *LONGDAWN* will conclude in July 2025. Rio Tinto has opted for smaller vessels in their future operations to reduce ETS-related costs. As Longship did not have suitably sized vessels available, Rio Tinto has chartered two 5,000 DWT vessels for their Iceland service. Torcargo will continue to serve Rio Tinto at Straumsvík and will supplement the service with third-party freight.
- Longship's oldest vessel, *FRANCISCA*, is scheduled to be sold in 2025, generating cash flow to support future investments. Meanwhile, *LONGDAWN* will transition into our biomass trade, where demand continues to grow.
- Separately, Longship has successfully secured a contract extension with Ørsted for an additional four years, reinforcing our long-term partnership. The volume under this contract was competitively tendered among several leading shipowners, and Longship's ability to secure the extension demonstrates our competitiveness and confirms that our vessels and service model continues to meet Ørsted's high operational standards.



# Financial Performance

### Growth strategy in numbers



Note: (1) Book LTV is calculated by dividing net debt by total fixed assets.

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95,3

1Q25

39%

1Q25

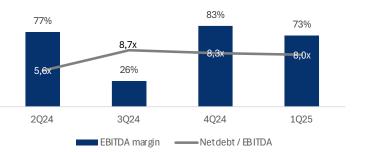
# Financial Performance

### Seasonal pattern and one-offs influence quarterly performance

|                                | FY24     | 1Q24    | 1Q25    |
|--------------------------------|----------|---------|---------|
| Operating revenues             | 53.273   | 12.756  | 18.348  |
| Voyage expenses                | (21.360) | (4.851) | (7.133) |
| Time-charter equivalent        | 31.913   | 7.906   | 11.215  |
|                                |          |         |         |
| Other revenues                 | 1.159    | 413     | 267     |
| SG&A                           | (1.938)  | (467)   | (846)   |
| Ship operating expenses        | (10.525) | (2.612) | (3.423) |
| Charter hire                   | (2.235)  | (610)   | (1.080) |
| Operating expenses             | (4.094)  | (835)   | (1.023) |
| EBITDA                         | 14.280   | 3.796   | 5.110   |
| Depreciations and amortization | (4.165)  | (793)   | (1.198) |
| EBIT                           | 10.116   | 3.002   | 3.912   |
| Associated companies           | 907      | 302     | 67      |
| Interest income/cost           | (7.689)  | (1.081) | (2.666) |
| Pre-tax profit                 | 3.333    | 2.223   | 1.313   |
| Taxes payable                  | (10)     | (1)     | 33      |
| Minorities                     | 138      | 55      | (108)   |
| Net income                     | 3.461    | 2.277   | 1.239   |

#### Notes

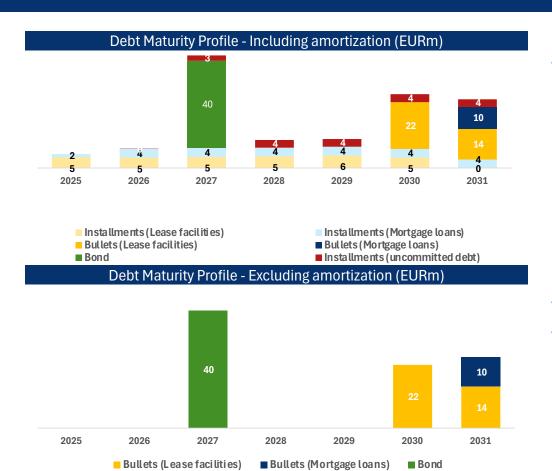
- TCE performance improved in 1Q25, supported by an increase in sailing days following fleet expansion.
- Ship operating expenses rose, primarily due to the enlarged fleet size and associated costs.
- Charter hire costs increased with the addition of a new time-chartered vessel, the *KENAN ATASOY*.
- Interest expenses were higher, driven by bond issuance and additional financing required for the fleet growth program.



### Net Debt/EBITDA (LTM) multiple

## **Interest-Bearing Debt**

No IBD with maturities before 2030 except for bond maturity in 2027

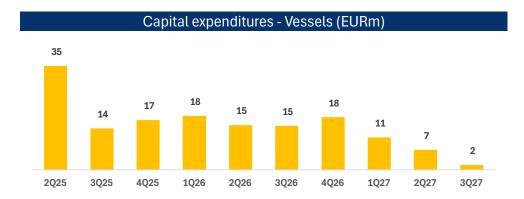


#### Debt

- Total outstanding interest-bearing debt of EUR ~135m as of 4Q24 including:
  - 3 x lease facilities totaling ~EUR 71m covering 10x vessels with a fixed all-in interest averaging ~ 6.50%.
  - 1 x mortgage facility totaling ~EUR 15m covering 2x vessels with a floating EURIBOR rate + 3.00% margin.
  - 1 x bond of EUR 40m with a floating EURIBOR rate + 8.75% margin.
  - 1 x pre-delivery facility totaling ~EUR 12m (~EUR 9m drawn) covering 2x vessels with a floating EURIBOR rate + 3,75% margin, post delivery refinancing into a lease facility totaling ~EUR 18m covering 2x vessels with a floating or fixed rate based on EURIBOR +2,40% margin.
  - 1x pre-delivery facility totaling ~EUR 8m covering 1x vessel (drawdown to commence in 2Q25), converting into a lease facility with a fixed all-in interest rate of 5,30%.
  - 1 x pre-delivery facility totaling ~EUR 34m covering 3x vessels (drawdown to commence in 3Q25), converting into a mortgage facility with a floating EURIBOR rate + 2.85% margin.
- No interest-bearing debt with maturities before 2030 except for bond maturity in 2027.
- 5 x P-class vessels remain to be financed (drawdown starts in 3Q26)

# Newbuilding Overview

Committed to eco-friendly newbuildings



| CAPEX (EURm) | 2Q25 | 3Q25 | 4Q25 | 1Q26 | 2Q26 | 3Q26 | 4Q26 | 1Q27 | 2Q27 | 3Q27 |
|--------------|------|------|------|------|------|------|------|------|------|------|
| MV Longeden  | 12   |      |      |      |      |      |      |      |      |      |
| MV Longpearl | 2    | 9    | 3    |      |      |      |      |      |      |      |
| MV Longpride | 1    | 3    | 9    | 2    |      |      |      |      |      |      |
| MV Longpeace | 1    |      | 3    | 9    | 2    |      |      |      |      |      |
| MV Longpower | 1    |      |      | 7    | 5    | 2    |      |      |      |      |
| MV Longpace  | 2    | 0    | 0    | 0    | 8    | 5    | 2    |      |      |      |
| MV Longpoint | 2    | 0    |      | 0    | 0    | 8    | 5    | 2    |      |      |
| MV Longpass  | 2    |      | 0    |      | 1    |      | 8    | 5    | 2    |      |
| MV Longprime | 2    |      | 0    |      |      | 0    | 3    | 4    | 5    | 2    |
| MV Longsea   | 1    |      |      |      |      |      |      |      |      |      |
| MV Longstar  | 1    | 1    |      |      |      |      |      |      |      |      |
| MV Longsail  | 10   |      | 1    |      |      |      |      |      |      |      |
| Total        | 35   | 14   | 17   | 18   | 15   | 15   | 18   | 11   | 7    | 2    |

#### Expected delivery



Note: Newbuildings under negotiation not part of overview. Capex not adjusted for ownership (MV Longsail owned for 60%, 100% recognized as per consolidated financials).

# Fleetlist

Long-lasting relationships with investment-grade customers

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|------------|
|            |
| <b>X 7</b> |
|            |





Newbuild program to increase eco fleet to ~50% of owned fleet<sup>2</sup>

Contracts with reputable counterparties

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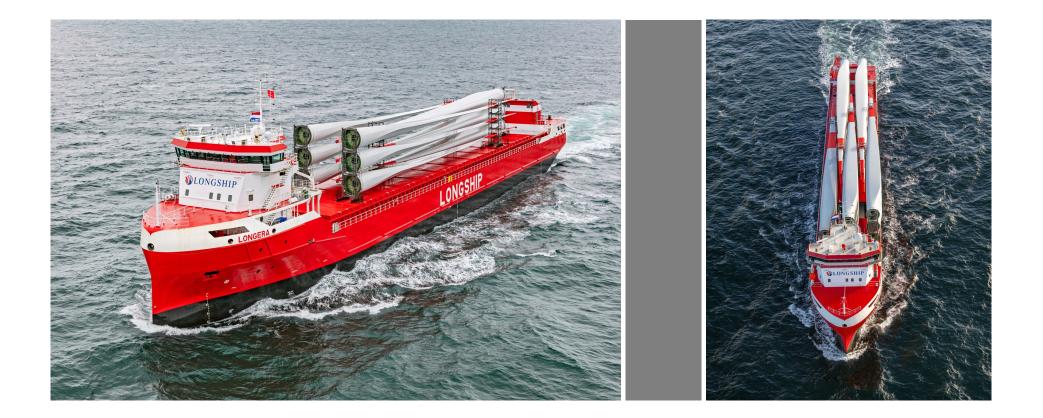
| #  | Vessel                          | Ownership | DWT | Vessel type | Yard                     | Country     | Build year | Age | Status             | Custom | er since | Up   |       |    |    |
|----|---------------------------------|-----------|-----|-------------|--------------------------|-------------|------------|-----|--------------------|--------|----------|------|-------|----|----|
|    |                                 | (%)       |     |             |                          |             |            | =   |                    |        |          | Ren  | ewal  |    |    |
| 1  | Longvann                        | 100.0%    | 6   | V-class     | Hangzhou Dongfeng        | China       | 2011       | 14  | On the water       |        |          |      |       |    |    |
| 2  | Longvik                         | 100.0%    | 6   | V-class     | Hangzhou Dongfeng        | China       | 2011       | 14  | On the water       | 2017   | 2023     | 1029 | 4Q25  |    |    |
| 3  | Longviking                      | 100.0%    | 6   | V-class     | Hangzhou Dongfeng        | China       | 2010       | 15  | On the water       | 2017   | 2020     | 1020 | 1.920 |    |    |
| 4  | Longvind                        | 100.0%    | 6   | V-class     | Hangzhou Dongfeng        | China       | 2011       | 14  | On the water       |        |          |      |       |    |    |
| 5  | Longfaith ("mv Vanquish")       | 100.0%    | 5   | F-class     | Veka SY Lemmer           | Netherlands | 2012       | 13  | On the water       |        | 16       | 20   |       |    |    |
| 6  | Longfortune ("mv Somers Isles") | 100.0%    | 5   | F-class     | Veka SY Lemmer           | Netherlands | 2012       | 13  | On the water       | 20     | 15       | 4Q   | 28    |    |    |
| 7  | Longwave                        | 100.0%    | 11  | W-class     | Akdeniz Gemi             | Turkey      | 2015       | 10  | On the water       | 2017   | 2023     | 1Q29 | 4Q25  |    |    |
| 8  | Longwolf                        | 100.0%    | 11  | W-class     | Ferus Smit SY            | Netherlands | 2010       | 15  | On the water       | 2017   | 2020     | 1020 | 4020  |    |    |
| 9  | Longrose                        | 100.0%    | 6   | R-class     | Chowgule SB Loutulim     | India       | 2012       | 13  | On the water       | 20     | 21       | 30   | 25    |    |    |
| 10 | Longdawn                        | 100.0%    | 8   | D-class     | Dalian Fishing           | China       | 2013       | 12  | On the water       | 20     | 11       | 20   | 25    |    |    |
| 11 | Francisca                       | 40.0%     | 6   | CONT        | Madenci Shipyard         | Turkey      | 1997       | 28  | On the water       | 2011   |          | 2Q25 |       |    |    |
| 12 | Longsun ("mv Baltic Sea")       | 52.5%     | 4   | S-class     | Waterhuizen              | Netherlands | 2025       | 0   | On the water       | 20     | 25       | 20   | 28    |    |    |
| 13 | Longsky ("mv Baltic Wave")      | 52.5%     | 4   | S-class     | Waterhuizen              | Netherlands | 2025       | 0   | On the water       | 20     | 25       | 20   | 28    |    |    |
| 14 | Longsea (3700T3)                | 100.0%    | 4   | S-class     | Waterhuizen              | Netherlands | 2025       | 0   | Under construction | 20     | 25       | 20   | 30    |    |    |
| 15 | Longstar (3700T4)               | 100.0%    | 4   | S-class     | Waterhuizen              | Netherlands | 2025       | 0   | Under construction | 20     | 25       | 20   | 30    |    |    |
| 16 | Longsail (3700T5)               | 52.0%     | 4   | S-class     | Waterhuizen              | Netherlands | 2025       | 0   | Under construction | 20     | 25       | 20   | 30    |    |    |
| 17 | Longera                         | 100.0%    | 9   | E-class     | Atlas Shipyard Golcuk    | Turkey      | 2024       | 1   | On the water       | 0017   |          | 0017 | 2017  | 10 | 20 |
| 18 | Longeon                         | 100.0%    | 9   | E-class     | Atlas Shipyard Golcuk    | Turkey      | 2024       | 1   | On the water       | 20     | 1/       | 1Q28 | 20    |    |    |
| 19 | Longearth                       | 100.0%    | 9   | E-class     | Atlas Shipyard Golcuk    | Turkey      | 2025       | 0   | On the water       | 20     | 24       | 20   | 27    |    |    |
| 20 | Longeden                        | 100.0%    | 9   | E-class     | Atlas Shipyard Golcuk    | Turkey      | 2025       | 0   | Under construction | 20     | 24       | 24   | 127   |    |    |
| 21 | Longpearl                       | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2026       | -1  | Under construction |        | 47       | 10   |       |    |    |
| 22 | Longpride                       | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2026       | -1  | Under construction | 20     | 17       | 1Q29 |       |    |    |
| 23 | Longpeace                       | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2026       | -1  | Under construction |        |          |      |       |    |    |
| 24 | Longpower                       | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2026       | -1  | Under construction |        |          |      |       |    |    |
| 25 | Longpace (6000T5)               | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2026       | -1  | Under construction |        |          |      |       |    |    |
| 26 | Longpoint (6000T6)              | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2027       | -2  | Under construction |        |          |      |       |    |    |
| 27 | Longpass (6000T7)               | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2027       | -2  | Under construction |        |          |      |       |    |    |
| 28 | Longprime (6000T8)              | 100.0%    | 6   | P-class     | Waterhuizen              | Netherlands | 2027       | -2  | Under construction |        |          |      |       |    |    |
| 29 | Kenan Atasoy                    | TC-in     | 6   | D-class     | Ferus Smit Leer          | Germany     | 2000       | 25  | On the water       | 20     | 17       | 10   | 29    |    |    |
| 30 | Niklas G                        | TC-in     | 6   | V-class     | Jiangsu Changbo Shipyard | China       | 2011       | 14  | On the water       | 2017   | 2023     | 1Q29 | 4Q25  |    |    |



Newbuildings under construction

Note: (1): Including 2 TC-in. (2): Including newbuildings under construction.





# Appendix (I) P&L 1Q25 YTD

| EURk                               | FY24     | 1Q24     | 1Q25     |
|------------------------------------|----------|----------|----------|
| Revenue                            | 54.432   | 13.170   | 18.615   |
| Cost of sales                      | (34.120) | (8.072)  | (11.636) |
| Staff costs                        | (1.740)  | (420)    | (717)    |
| Social security costs and pensions | (198)    | (47)     | (129)    |
| Depreciation expenses              | (4.165)  | (793)    | (1.198)  |
| Other operating expenses           | (4.094)  | (835)    | (1.023)  |
| Total expenses                     | (44.317) | (10.167) | (14.703) |
|                                    |          |          |          |
| Operating result                   | 10.115   | 3.002    | 3.912    |
| Net finance costs                  | (7.689)  | (1.081)  | (2.666)  |
| Result before taxation             | 2.426    | 1.921    | 1.246    |
| Result of participations           | 907      | 302      | 67       |
| Share third parties                | 138      | 55       | (108)    |
| Tax on profit                      | (10)     | (1)      | 33       |
| Net income                         | 3.461    | 2.277    | 1.239    |

# Appendix (II) Balance sheet 1Q25

| EURk                          | 1Q24    | YE 2024 | 1Q25    |
|-------------------------------|---------|---------|---------|
|                               |         |         |         |
| Goodwill                      | 4       | 7.993   | 7.782   |
| Intangible assets             | 4       | 7.993   | 7.782   |
|                               |         |         |         |
| Vessels                       | 123.629 | 187.616 | 203.063 |
| Inventories                   | 239     | 232     | 218     |
| Property, plant and equipment | 123.868 | 187.848 | 203.281 |
|                               |         |         |         |
| Interest in associates        | 6.248   | 9.335   | 9.513   |
| Associates receivables        | 61      | -       | -       |
| Non-current financial assets  | 6.309   | 9.335   | 9.513   |
|                               |         |         |         |
| Inventories & WIP             | 944     | 1.104   | 1.674   |
| Inventories and WIP           | 944     | 1.104   | 1.674   |
|                               |         |         |         |
| Receivables                   | 32      | 2.130   | 1.800   |
| Associates receivables        | -       | 515     | 315     |
| Taxes and social security     | 67      | 83      | 125     |
| Current account credit        | 0       | 70      | -       |
| Other receivables             | 588     | 5.315   | 5.388   |
| Receivables and prepayments   | 687     | 8.114   | 7.628   |
|                               |         |         |         |
| Cash and cash equivalents     | 7.070   | 11.846  | 12.459  |
| Cash and cash equivalents     | 7.070   | 11.846  | 12.459  |
| Assets                        | 138.883 | 226.239 | 242.336 |

| EURk                             | 1Q24   | YE 2024 | 1Q25    |
|----------------------------------|--------|---------|---------|
|                                  |        |         |         |
| Subscribed share capital         | 100    | 100     | 100     |
| Preferred stock                  | -      | 50      | 50      |
| Share premium account            | 12.076 | 26.246  | 26.366  |
| Statutory reserve                | 9.547  | 15.947  | 19.316  |
| General reserve                  | 41.043 | 42.886  | 44.004  |
| Share third parties              | 3.766  | 5.330   | 5.464   |
| Equity                           | 66.533 | 90.559  | 95.300  |
|                                  |        |         |         |
| Major maintenance provision      | 2.065  | 2.792   | 2.682   |
| Provisions                       | 2.065  | 2.792   | 2.682   |
|                                  |        |         |         |
| Bond loan                        | -      | 40.000  | 40.000  |
| Mortgage loans                   | 12.459 | 14.538  | 23.244  |
| Obligations under finance leases | 41.901 | 66.384  | 64.894  |
| Borrowings                       | 54.359 | 120.922 | 128.138 |
|                                  |        |         |         |
| Repayments                       | 5.502  | 6.934   | 6.934   |
| Trade payables and trade credit  | 3.204  | 2.724   | 3.636   |
| Taxes and social security        | 51     | 79      | 102     |
| Other payables                   | 7.170  | 2.231   | 5.544   |
| Current liabilities              | 15.926 | 11.967  | 16.216  |
|                                  |        |         |         |
|                                  |        |         |         |
|                                  |        |         |         |

# Appendix (III) Cashflow statement 1Q25

| EURk                                 | 1Q24     | FY24     | 1Q25     |
|--------------------------------------|----------|----------|----------|
| EBIT                                 | 3.003    | 10.116   | 3.912    |
|                                      | 0.000    | 10/110   | 0.012    |
| Depreciation                         | 793      | 4.165    | 1.198    |
| Survey provision                     | (108)    | 737      | (110)    |
| Changes in working capital:          |          |          |          |
| Change in current receivables        | 3.286    | (4.094)  | 486      |
| Change in inventories                | (167)    | (327)    | (570)    |
| Change in current liabilities        | 2.918    | (1.943)  | 4.249    |
| Total changes in working capital     | 6.037    | (6.364)  | 4.166    |
| Cashflow from business operations    | 9.726    | 8.654    | 9.166    |
| Net finance costs                    | (1.081)  | (7.690)  | (2.666)  |
| Dividends                            | -        | -        | -        |
| Taxation                             | (1)      | (10)     | 33       |
| Result third party share             | 55       | 127      | (108)    |
| Additional changes                   | 21       | 184      | -        |
| Cashflow from operational activities | 8.720    | 1.266    | 6.425    |
|                                      |          |          |          |
| Investments intangible assets        | -        | (8.420)  | -        |
| Investments tangible assets          | (14.241) | (81.154) | (16.420) |
| Investments financial assets         | -        | (1.897)  | -        |
| Cashflow from investment activities  | (14.241) | (91.471) | (16.420) |

| EURk                             | 1Q24  | FY24   | 1Q25   |
|----------------------------------|-------|--------|--------|
|                                  |       |        |        |
| Changes in equity                | 669   | 18.090 | 3.369  |
| Changes in borrowings            | 4.142 | 76.488 | 7.216  |
| Cashflow from finance activities | 4.812 | 94.578 | 10.585 |
|                                  |       |        |        |
| Net cashflow                     | (709) | 4.372  | 590    |
| Exchange rate difference         | -     | (305)  | 23     |
| Changes in cash                  | (709) | 4.067  | 613    |
|                                  |       |        |        |
| Cash and cash equivalents begin  | 7.779 | 7.779  | 11.846 |
| Cash and cash equivalents end    | 7.070 | 11.846 | 12.459 |
| Changes in cash                  | (709) | 4.067  | 613    |



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